

Private Financing List

Below is an alphabetical list of private financing institutions for drinking water and wastewater infrastructure. The Texas Water Infrastructure Coordination Committee provides this list only for your information and does not endorse any of the companies listed below. If your company would like to be added to this resource list, please contact Stacy Barna at (512) 463-7870.

BLAUS WASSER, LLC

18756 Stone Oak Parkway, Suite 200
San Antonio, TX 78258
Contact: Kern Jacobson, President
Office Number: (210) 998-5543
Cell Number: (210) 460-0882
Email: kern@bwwater.com

Types of Financing Offered: Private equity financings and Term Loans

Eligible Applicants: Municipalities, Water Districts, Water Supply Corporations

Length of Loans: 20 – 40 years

Minimum/Maximum Size of Loans: \$50,000 - \$950,000,000

Additional Comments: Low cost, 100 percent financing for water infrastructure, desalination plants, water treatment plants, well fields, wastewater systems.

CoBank

5500 S. Quebec Street
Greenwood Village, CO 80111
Contact: Jake Good, Vice President
Office Number: 303-793-2226
Cell Number: 303-945-9705
Email: jgood@cobank.com

Types of Financing Offered: Pre-development loans, Bridge/ Construction loans, capital expenditure & project finance term loans, refinance term loans

Eligible Applicants: Populations under 20,000

Length of Loans: Up to 20 years

Minimum/Maximum Size of Loans: \$500,000 - \$100 million

Additional Comments: CoBank is part of Farm Credit, and focused on providing capital to rural America.

Quadvest Construction

P.O. Box 409

Tomball, TX 77377

Contact: Jeff Goebel, Business Development

Office Number: 281-305-1112

Cell Number: 713-724-9321

Email: jeff@quadvest.com

Types of Financing Offered: Private Equity Funding

Eligible Applicants: Texas Water and Wastewater Utilities

Length of Loans: 3-7 years

Minimum/Maximum Size of Loans: \$250,000 – \$5,000,000

Regions Bank

203 South First St.

Lufkin, TX 75901

Contact: **Scott Neill**, VP Business Banking

Office Number: 936-633-2165

Cell Number: 936-229-1835

Email: Scott.Neill@Regions.com

Types of Financing Offered: We specialize in financing all new projects (wells, radio read meters, office construction, etc.) and take a pledge of revenue as collateral. In addition to new projects, we also offer refinancing of existing debt. We offer long term fixed rates and have no LTV restriction, we don't require Interest and Sinking Funds, we don't Require an Environmental Study be completed, and we don't require Reserve Accounts.

Eligible Applicants: Any Water Supply Corporation, Special Utility District, Municipal Utility District, and City and County Government

Length of Loans: Up to 20 years

Minimum/Maximum Size of Loans: No Minimum or Maximum

Additional Comments:

Regions Bank has developed a special program for financing various projects for WSC's, SUD's, MUD's, and Muni's. In addition to not requiring any of the Interest and Sinking or Reserve Accounts, we have the ability to move very fast. For our Water Supply Corp. customers, we can typically have a new loan closed with 30 days. For the SUD's and MUD's, we can typically have those closed with 60-90 days (depending on how long it takes to get the Attorney General approval). We are local as my office is in Lufkin, TX, but I cover the entire East Texas area along with my boss, who is located in Tyler, TX. We can tailor any request to meet the needs of the water system. If you have any questions or would like to hear more about our program, I can be reached at 936-633-2165.